

From: [American Institute for Commercial Real Estate Education](#)
To: [Kent Smith](#)
Subject: 2 days left to get Survey Fundamentals Parts 1 & 2 for \$99
Date: Wednesday, July 29, 2015 3:08:24 AM



**Sale ends Friday
July 31st
at Midnight PST**

Fundamentals of ALTA/ACSM Land Title Surveys Parts 1 & 2: \$99

Offer ends at midnight Friday, July 31st (Pacific Standard Time)

Being able to order a survey that will give all necessary information, and being able to read a survey and know what has been left out or what is a problem, are basic skills that should be in the toolkit of every developer, lawyer, broker and lender involved in purchases

This two-part series, recorded in January 2015, is **available OnDemand**. Each course can be watched at any time, and each is available for 30 days after purchase. **National expert Jim Brown** covers the basics of what every CRE professional should know when working with surveys.

Also included in the purchase price are reference materials, including the Bock & Clark Handbook for ALTA/ACSM Surveys, the Sample Survey reviewed in Part 1 and the Sample Survey and corresponding Title Report reviewed in Part 2, and the PowerPoint slides for each course. **Click [here](#) to register.**

**Fundamentals of ALTA/ACSM Land Title Surveys
Parts 1 and 2**

Surveys Bundle

Includes both
Surveys: Parts 1
plus
Surveys: Part 2

Regular Price: \$154
Through July 31st:
\$99
[Register now](#)

**You Save
\$55!**

Course Descriptions:

Fundamentals of ALTA/ACSM Land Title Surveys-Part 1: What Every CRE Professional Needs to Know, answers the questions:

- What is an ALTA/ACSM Land Title Survey?
- What is the purpose of the ALTA/ACSM survey?
- When is an ALTA/ACSM survey needed?
- What are the Minimum Standard Detail Requirements for ALTA/ACSM surveys, and what don't they cover?
- What are the twenty-two optional items that are called "Table A" requirements, and that will only be included in the survey if they are specifically requested?
- Why would you or your client want Table A requirements to be included in a survey?
- What standards of practice apply to the surveyor's work?
- What issues should you be aware of with Surveyor/Attorney

communications?

Fundamentals of ALTA/ACSM Land Title Surveys-Part 2: Reviewing the Survey, takes you step-by-step through the process of reading and understanding an ALTA/ACSM survey, using a sample survey to illustrate the items that would be shown on a standard survey, the "Table A" items, and other issues to think about when ordering or reading a survey. You will learn the answers to the following questions:

- How should you read a survey?
- What are "Notes Corresponding to Schedule B"?
- What is important about the surveyor's significant observations?
- What is the surveyor's certification, to whom is the survey certified, and why does it matter?
- What should you know about legal descriptions, including record descriptions, surveyed descriptions, and differences of opinion?
- What zoning, flood zone determinations, and utility notations are included on a standard survey, and how do you make sure your survey gives you the information you need?
- Is there a good checklist for ordering and reviewing a survey?
- What do you need to know about Surveyor/Attorney communication and review comments?

[Register now](#)

About the Speaker:



James J. "Jim" Brown has 30-plus years of experience in the surveying industry, including 15 years as manager of Bock & Clark's National Surveyors Network. Jim has coordinated and reviewed thousands of surveys on a wide array of commercial real estate transactions, and has given hundreds presentations to law firms and bar associations across the country. He has also co-authored the last several versions of Bock & Clark's Handbook for ALTA/ACSM Land Title Surveys. Bock & Clark is the leading provider of commercial real estate due diligence services in the US and

Canada, including ALTA Surveys, Land Zoning Services and Environmental Reports and Property Condition Assessments.

About the Materials:

Reference materials are in PDF format and are downloadable after registration. Materials include:

- The 48-page Handbook for ALTA/ACSM Surveys. The Handbook explains the uses of an ALTA/ACSM survey, how to order the survey, the Minimum Standard Detail Requirements applicable to ALTA/ACSM surveys, Table A items that can be included in surveys upon request, and a 4-page checklist of items that transaction parties can refer to when considering what information they need the survey to show.
- A Sample Survey that is discussed in Part 1.
- A Sample Survey and corresponding Title Report that are reviewed in Part 2
- PowerPoint slides for each course.

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American Institute for
Commercial Real Estate
Education
A division of Bricta Media LLC
201 Spear Street, Suite 1100
San Francisco, California
94105
415 592 5910

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